

VITA

Gary Michael Fournier

Title/Position: Professor of Economics
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EDUCATION:

University of Florida	B.A. in Economics	1973
University of Virginia	Ph.D. in Economics	1981

EXPERIENCE:

1994-current	Professor of Economics, Florida State University. Graduate Faculty with tenure and Doctoral Directive status (since 1986).
1999-present	Research Associate (1999-2001, 2003- present), and Research Affiliate (2001-2003) Pepper Institute on Aging and Public Policy, Florida State University
2006	Visiting Professor, Medical University of South Carolina
various	Visiting Professor, U. of Bergen, Norway. (Su '96; F '98, Su '03, Su '06)
1980 - 1994	Assistant and Associate Professor of Economics, Florida State University.
1983	Participant in Legal Institute for Economists, sponsored by the Law and Economics Center of Emory University. (Summer)
1978-1980	Network Inquiry Special Staff, Federal Communications Commission, Washington, D.C.
1977	Industry Economist, Directorate of Economic and Policy Research, Securities and Exchange Commission, (Summer)

PUBLICATIONS:

- Daraban, Bogdan and *Gary M. Fournier*. "Incumbent Responses to Low Cost Airline Entry: An SAR panel data analysis," Research in Transportation Economics, forthcoming.
- Mary Burke, *Gary M Fournier*, and Kislaya Prasad, "The Diffusion of a Medical Innovation: Is Success in the Stars? New Evidence" Southern Economic Journal (April 2009).
- Fournier, Gary M.* , Monica Hartmann and Thomas Zuehlke, "New Carrier Entry and Airport Substitution by Travelers: Why do we have to drive to fly?" July 2007. in Darin Lee, ed. *Advances in Airline Economics*, Vol. 2, Elsevier Ltd.
- Mary Burke, *Gary M Fournier*, and Kislaya Prasad, "The Diffusion of a Medical Innovation: Is Success in the Stars?" Southern Economic Journal 73(3) 588-603 (January 2007).
- Mary Burke, *Gary M Fournier*, and Kislaya Prasad, "The Emergence of Local Norms in Networks." Complexity, 11(5): 65-83 (May/June 2006).
- Gary M. Fournier* and Cheryl Henderson, "Incentives and Physician Specialty Choice: A Case Study of Florida's Program in Medical Sciences (PIMS)." Inquiry: The Journal of Health Care Organization, Provision, and Financing 42(2) (Summer 2005).
- Fournier, Gary M.* and Melayne Morgan McInnes, "The Effects of Managed Care on Medical Referrals and the Quality of Specialty Care," Journal of Industrial Economics, Volume L (4): 457-474 (December 2002).
- Fournier, Gary M.* and Melayne Morgan McInnes, "The Case for Experience Rating in Medical Malpractice Insurance: An Empirical Evaluation," Journal of Risk and Insurance 68(2): 255-276 (June 2001).
- Fournier, Gary M.* and Tim R. Sass, "Take My Course, Please: The Effect of Principles Instruction on Student Curriculum Choice," Journal of Economics Education 31(4): 323-339 (Fall 2000).
- Nichols, Mark W. and *Gary M. Fournier*, "Recovering from a Bad Reputation, Changing Beliefs about the Quality of U.S. Autos" International Journal of Industrial Organization 17(3): 299-318 (April 1999).
- Fournier, Gary M.* and Melayne Morgan McInnes, "Medical Board Regulation of Physician Licensure: Is Excessive Malpractice Sanctioned?" Journal of Regulatory Economics 12: 113-126 (1997).
- Fournier, Gary M.* and Jean M. Mitchell, "New Evidence on the Performance Advantages of Multihospital Systems." Review of Industrial Organization, 12: 703-718 (1997).
- Fournier, Gary M.* and Ellen S. Campbell, "Indigent Care as 'Quid Pro Quo' in Hospital Regulation." Review of Economics and Statistics, November 1997.
- Fournier, Gary M.* and Thomas W. Zuehlke, "The Timing of Out-of-Court Settlements" The RAND Journal of Economics 26(4) (Summer 1996).
- Fournier, Gary M.* and Barbara Morgan, Litigation in the Florida Workers' Compensation System, Final Report for the Florida Division of Workers' Compensation. March 1996.
- Fournier, Gary M.* and Barbara Morgan, Factors Affecting the Litigation of Workers' Compensation in Florida, Final Report for the Florida Division of Workers' Compensation. February 1995.

PUBLICATIONS: (continued)

- Fournier, Gary M.* and Ellen F. R. Fournier, "The Health Industry", Chapter 13 in Scoggins, J. and Ann C. Pierce, eds, *The Economy of Florida*, Bureau of Economic and Business Research, University of Florida, 1995.
- Fournier, Gary M.*, "Multilevel Determinants of Elderly Migration: Methodological Reservations", *Social Science Quarterly* 74: 417-419 (June 1993).
- Fournier, Gary M.* and Ellen S. Campbell, "Shifts in Broadcast Policy and the Value of TV Licenses." *Information Economics and Policy* 5: 87-104 (1993).
- Campbell, Ellen S. and *Gary M. Fournier*, "Implications of Certificate-of-Need Deregulation for Indigent Hospital Care." *Journal of Health Politics Policy and Law* 18: 905-925 (Winter 1993).
- Fournier, Gary M.* and Jean Mitchell, "Hospital Costs and Competition for Services: A Multiproduct Analysis." *Review of Economics and Statistics* 74: 627-634 (November 1992).
- Rasmussen, David W., *Gary M. Fournier* and Douglas A. Charity, "The Impact of Cost of Living Differentials on Elderly Migration to Florida." *Review of Regional Studies* 19: 48-54 (Spring 1989).
- Fournier, Gary M.* and Thomas W. Zuehlke, "Litigation and Settlement: An Empirical Approach." *Review of Economics and Statistics* 71: 189-195 (May 1989).
- Rasmussen, David W. and *Gary M. Fournier*, "Growth Management and Cost-of-Living in Florida: The Impact on Elderly Migration." *Florida Policy Review* 4: 23-30 (Winter 1989).
- Rasmussen, David W. and *Gary M. Fournier*, *The Effect of County Cost of Living Variations on Elderly Migration to Florida*. Report of a STAR Grant to the Florida Institute of Government, June 1988, 109 pages.
- Fournier Gary M.*, David W. Rasmussen and William J. Serow, "Elderly Migration: For Sun and Money." *Population Research and Policy Review* 71: 189-199 (1988).
- Fournier Gary M.*, David W. Rasmussen and William J. Serow, "Elderly Migration as a Response to Economic Incentives." *Social Science Quarterly* 69: 245-260 (June 1988).
- Fournier, Gary M.*, Book Review of Gary Burtless (ed.), *Work, Health, and Income Among the Elderly*, in *Southern Economic Journal* 54: 1055-1057 (April 1988).
- Serow, William J., Douglas A. Charity, *Gary M. Fournier* and David W. Rasmussen, "Cost of Living Differentials and Elderly Interstate Migration." *Research on Aging* 8: 317-327 (June 1986).
- Fournier Gary M.* and David W. Rasmussen, "Real Economic Development in the South: The Implications of Regional Cost of Living Differences." *Review of Regional Studies* 16: 6-13 (Winter 1986).
- Fournier Gary M.* and David W. Rasmussen, "Targeted Capital Subsidies and Economic Welfare." *The CATO Journal* 6: 295-312 (Spring/Summer 1986).
- Fournier Gary M.* and David W. Rasmussen, "Public Interest Versus Private Incentives Under Targeted Business Capital Subsidies." *Florida Policy Review* 2: 51-59 (Summer 1986).

PUBLICATIONS: (continued)

Fournier Gary M. and David W. Rasmussen, "Salaries in Public Education: The Impact of Geographic Cost of Living Differentials." Public Finance Quarterly 14: 179-198 (April 1986).

Fournier, Gary M., "The Determinants of Economic Rents in Television Broadcasting." Antitrust Bulletin 31: 1045-1066 (Winter 1986).

Fournier, Gary M., "Program Rivalry in Television Broadcasting." NAB Research and Planning Information for Management, August 1985, 1-6.

Fournier, Gary M., "Nonprice Competition and the Dissipation of Rents from Television Regulation." Southern Economic Journal 51: 754-765 (January 1985).

Woodbury, John R., Stanley M. Besen and *Gary M. Fournier*, "The Determinants of Network Television Program Prices: Implicit Contracts, Regulation and Bargaining Power." Bell Journal of Economics 14: 351-365 (Autumn 1983).

Fournier, Gary M. and Donald L. Martin, "Does Government-Restricted Entry Produce Market Power?: New Evidence from the Market for Television Advertising." Bell Journal of Economics 14: 44-56 (Spring 1983).

Federal Communications Commission Network Inquiry Special Staff, New Television Networks: Entry, Jurisdiction, Ownership, and Regulation, Final Report of the FCC Network Inquiry, Federal Communications Commission, Washington, D.C., October 1980, 523 pages.

Fournier, Gary M., The Determinants of Television Station Profitability, Preliminary Report of the FCC Network Inquiry, Federal Communications Commission, Washington, D.C., June 1980, 130 pages.

Woodbury, John R., Stanley M. Besen and *Gary M. Fournier*, "Two Studies of Television Program Prices." in An Analysis of Television Program Production, Acquisition and Distribution, Preliminary Report of the FCC Network Inquiry, Federal Communications Commission, Washington, D.C., June 1980, 360-390.

UNPUBLISHED WORKING PAPERS AND WORK IN PROGRESS:

- Gary M Fournier* and Yunwei Gai, "What does Willingness-to-Pay reveal about hospital market power?" July, 2007.
- Yunwei Gai and *Gary M Fournier*, "Can empirical demand models assist in CON comparative reviews? A case study in Florida" October, 2007.
- Mary Burke, *Gary M Fournier*, and Kislaya Prasad, "Geographical Variations in a Model of Physician Treatment Choice with Social Interactions," Under review. March, 2007.
- Mary Burke, *Gary M Fournier*, and Kislaya Prasad, "Physician Social Networks and Geographical Variation in Medical Care," Working Paper No. 33, The Center on Social and Economic Dynamics, Brookings Institution. (Revision, October 2005).
- Fournier, Gary M.* and Thomas Zuehlke, "Multimarket contact and the antitrust settlement in Airline Tariff Publishing (1994)." revised January 2008.
- Fournier, Gary M.* and Jennifer L. Troyer, "The dilemma of vacant beds: Did lenient CON policies toward hospitals make nursing homes 'sick'?" March 2008.
- Farasat Bokhari and *Gary M. Fournier*, "Entry in the ADHD drugs market: Welfare impact of new molecules, new forms and new me-too's." June 2008.

CONFERENCE PARTICIPATION: (paper presentations unless otherwise indicated)

- Conference of the American Society of Health Economists (ASHE), Duke University. Two papers, June, 2008 . (Coauthors presented.)
- International Industrial Organization Conference in Arlington, Va. May 16-18, 2008.
- University of Chicago Health Economics Workshop, March, 2008. (Coauthor presented.)
- University of North Carolina (Charlotte). April, 2008.
- International Health Economics Association (iHEA)—6th World Congress in Copenhagen, DK. July 8-11, 2007. Member of the Program Scientific Review Committee, presented paper and discussed two others.
- 60th Annual Meeting of the Gerontological Society of America San Francisco, CA November 19, 2007. (Coauthor presented.)
- International Industrial Organization Conference in Savannah, GA. April 13-15, 2007. Presented paper, served as discussant.
- SEA Annual Conference in New Orleans, La. Nov. 2007. Organized session, two papers, serve as chair. (Coauthor presented.)
- The University of Bergen (Norway), May, 2006, June, 2003, May 1996, and September, 1998.
- Dartmouth College, Economics Department. (March 2007). (Coauthor presented.)
- Idaho Healthcare Competition Business Summit Conference, Boise, Idaho, sponsored by the Idaho Hospital Association, featured speaker. February 5, 2007
- Center for Health Economic and Policy Studies, Medical University of South Carolina. September 2006.
- SEA Annual Conference in Charleston, SC. Nov. 2006. Organized session, presented paper, served as chair and discussant.
- U.S. Federal Trade Commission, Fall Seminar Series, October 2006.
- Competition Seminar, Oct. 12, 2006, Charles River Associates, Washington, D.C. October 2006.
- University of North Carolina-Chapel Hill, June 2006. (Coauthor presented.)

CONFERENCE PARTICIPATION: (continued)

- Inaugural Conference of the American Society of Health Economists (ASHE), Madison, WI, June 4-7, 2006 . (coauthor presented.)
- Southeastern Health Economics Study Group 3rd Annual Conference, Columbia, S. C. October 14-15, 2005.
- University of Miami, Coral Gables, Florida March, 2006.
- Allied Social Sciences Association Conference, IOS Session, Boston, Ma. January 2006.
- International Conference on Computing in Economics and Finance, Washington DC June 2005.
- International Industrial Organization Conference in Atlanta, Ga. April 8-9, 2005. Member of the Program Committee, paper presenter, session chair and discussant.
- International Industrial Organization Conference in Chicago, Il. April 22-23, 2004.
- Meeting of the MacArthur Foundation Research Network on Social Interactions and Economic Inequality, Dec. 2-3, 2003 Brookings Institution, Washington D.C. (coauthor presented.)
- AEA Session, ASSA conference, January 2004 in San Diego, CA. Discussant on Information and Quality of Health Care.
- Session sponsored by the AEA Committee on Economic Education at the Allied Social Sciences Association Annual Conference, Washington DC January 2003. Discussant.
- Conference on State and Local Government Regulations and Economic Development March 4-5, 2005, DeVoe Moore Center Critical Issues Symposium, Discussant.
- AcademyHealth 2004 Annual Research Meeting. June 6-8 in San Diego. (Coauthor presented.)
- 4th World Conference on Health Economics, San Francisco CA. June 13-14, 2003. (coauthor presented.)
- International Industrial Organization Conference in Boston, MA April 4-5, 2003. Served as Session Organizer and Discussant.
- Second World Conference, "Private and Public Choice in Health and Health Care", in Rotterdam, the Netherlands, 6-9 June 1999. (coauthor presented.)
- 74th Annual Conference of WEA International, San Diego, Ca. in July 1999. (coauthor presented.)
- SASE Conference in Vienna, Austria July 1998.
- Second World Congress on Health Economics, Zurich, Switzerland, September, 1990.
- Telecommunications Policy Research Conference in Solomons, MD. September 12-14, 1992.
- 13th Annual Health Economics Conference, Carnegie Mellon University, June 2-3, 2002,
- 2004 Summer Workshop on Social Interactions, Stanford Institute for Theoretical Economics (SITE), Stanford University. June 28 - August 23, 2004 . (coauthor presented.)
- International Atlantic Economic Society Conference in Charleston, SC. October, 2000. (coauthor presented.)
- Annual Meeting of the American Economic Association, Chicago, Il. January, 1998.
- Conference in Honor of Roger Sherman, University of Virginia, May 10-11, 1996. (coauthor presented.)
- Winter Meetings of the Econometric Society and the Allied Social Sciences Association, Atlanta, December 1989.
- Annual Meeting of the American Economic Association (Joint Session with the Health Economics Research Organization), Chicago, Illinois. December 1987.

CONFERENCE PARTICIPATION: (continued)

Western Economics Association Conference, San Francisco, Ca. June, 2005.

(Coauthor presented.)

Southern Economics Association (SEA) Annual Conference in Washington , DC Nov. 2005.

Presented paper, served as a chairman and organizer for a session.

Southern Economic Association (SEA) Annual Conference in New Orleans, LA Nov. 2004.

Presented 3 papers, another presented by my coauthor. Also served as a chairman and organizer for a session.

University of Iowa (April, 2003.) (Coauthor presented.)

Santa Fe Institute. (January, 2004). (Coauthor presented.)

SEA Annual Conference in San Antonio, Tx Nov. 2003. Also served as a discussant for a session.

University of South Florida, Tampa Florida. November 2002.

FSU chapter of the American Medical Women's Association, Tallahassee, Florida

February 26, 2002.

Conference on Challenges in Nursing Home Care, Pepper Institute on Aging and Public Policy, FSU, March 20-21, 2002. Discussant.

SEA Annual Conference in New Orleans, LA Nov. 2002.

Also served as a discussant in the session.

SEA Annual Conference in Tampa, Fl. Nov. 2001. Also served as a discussant for a session.

FSU Quantitative Methods Workshop October 2001.

Trinity University March 2002. (coauthor presented.)

SEA Annual Conference in Washington, D.C. Nov. 2000. (coauthor presented.)

SEA Annual Conference, New Orleans, La. November, 1999.

Also, Session Organizer, Chair and Discussant

Illinois Economics Association Meeting, Chicago, Il October, 1997. (coauthor presented.)

SEA Annual Conference, Washington, D.C. November, 1996.

SEA Annual Conference, New Orleans, La. November, 1995.

SEA Annual Conference, New Orleans, La. November, 1990.

University of South Carolina, Columbia, December 1997.

University of Illinois, April 1998.

FSU Microeconomics Workshop in October, 1994, September 1996, and January 1998.

FSU Quantitative Methods Workshop December 1994, December 1995 and November, 1999.

University of Kentucky in October, 1995

University of South Florida in November 1995.

AWARDS AND FELLOWSHIPS:

- 1973 Graduated with College Honors from the University of Florida
1974 Dupont Fellowship, University of Virginia
1975 Earhart Fellowship, University of Virginia
1976 Thomas Jefferson Foundation Fellowship, University of Virginia
1982 Research Associate, Policy Sciences Program, College of Social Sciences, FSU.
1983 Legal Institute for Economists, sponsored by the Law and Economics Center of Emory University.
1990 University and College Awards for Excellence in Undergraduate Advising.
- 1996- 2008 Visiting Professor, University of Bergen, Norway. ('96,'98,'03,'06,'08)
- 2003- 2008 Research Associate, Pepper Institute for Aging and Public Policy, Florida State University.
- 2006-2008 Courtesy Professor of Law, FSU School of Law

MEMBERSHIP IN PROFESSIONAL ASSOCIATIONS:

American Economic Association, Southern Economic Association, Industrial Organization Society, Health Economics Research Organization, International Health Economics Association, National Association of Business Economists, American Society of Health Economists.

EDITORIAL SERVICES:

Referee for:

International Journal of Law and Economics, Journal of Health Politics Policy and Law, Social Science Quarterly, Public Finance Quarterly, Economic Inquiry, Review of Economics and Statistics, Journal of Industrial Economics, Public Choice, MacMillan Publishers, Times Mirror Mosby, Dryden Press (HBJ), Addison Wesley, Harper Collins, Oxford University Press, John Wiley and Sons, Journal of Productivity Analysis, Industrial and Labor Relations Review, Southern Economic Journal, Prentice Hall, EM: Electronic Markets, Dryden Press, The Gerontologist, Journal of Economics Education, National Science Foundation, Journal of Risk and Insurance, Health Economics, W.W. Norton & Co, Worth Publishers, Journal of Legal Studies,.

Referee and Member of Board of Editors for:

Review of Industrial Organization. (1987 - 1990).

The Journal of Media Economics. (1992 - 2006).

Study Group for Health Services Research, U.S. Agency for Healthcare Research and Quality. Panel reviewing federal grant proposals, Oct. 2006.

International Health Economics Association and American Society of Health Economics, Member of the Scientific Review Committee 2007 (Copenhagen) 2009 (Beijing) World Congresses, 2008 ASHE Conference (Duke University).

SERVICES AT FSU:

University Fellowship Selection Committee, 1996- present
 Subcommittee on Fine Arts, 1999- present
 University Student Academic Relations Committee, 2005-present.
 FSU Faculty Senate, At-large for COSS, 2000-2002, Alternate 1995-96.
 College of Social Sciences Policy and Academic Affairs Committee 1991- 1993,
 1998-2006, 2008-present; chair (2001-2002)
 College of Social Sciences Promotion and Tenure Committee (2003-2005)
 University GPC Subcommittee for Review of the Physics Graduate Program (2000-2001)
 University Curriculum Committee – 1993- 1996
 University Faculty Advisory Committee for the Study Abroad Programs in
 London/Florence, 1994-1997.
 Administrator, Writing Reinforcement Program, College of Social Sciences – 1993-1997.

DEPARTMENTAL SERVICE:

Faculty Advisor, *National Association of Business Economists*, FSU Student Chapter,
 2004-2006.
 Economics Department Executive Committee, 1981-83, 1984-85, 1988-1993,
 1994-1995, 1997-1998, 1999-2000, 2002-2004, 2005-2006.
 Committees on Ph.D. and M.S. Comprehensive Exams, 1983 – 2000 (Chair on rotating
 basis)
 Ph.D. Field Exam in Industrial Organization, 1983-2001 (Chair on rotating basis)
 Director of Advising for Undergraduate Economics Majors, 1985-1997.
 Faculty Advisor to *Omicron Delta Epsilon* Honor Society, 1997-present.
 Economics Department Graduate Committee – 1982-85.
 Basic Studies Advisor – 1981-82.

GRADUATE STUDENT SUPERVISION:

Ph.D. Dissertation Chairman:
 Melissa Wheeler (Ph.D. 1988), Ellen Campbell (Ph.D. 1989), William Maughan
 (Ph.D. 1991), Jin Shin (Ph.D. 1991), Mark Nichols (Ph.D., 1994), Josephina
 Tranfa (Ph.D, 1998), Yiwen Yu (Ph. D., 2001), Nicole Yurgin (Ph.D., 2003),
 Mary Lois White (Ph.D. 2003), Yunwei Gai (Ph.D. 2007), Bogdan Daraban
 (Ph.D. 2007), Nitin Dua (Ph.D. pending).

Ph.D. Dissertation Committees:
 Ralph Sandler (Ph.D. 1984) Daryl Nall (Ph.D., 1985), Mary Dunn (Ph.D. 1986),
 Dan Gropper (Ph.D. 1989), Doug Sauer (Ph.D. 1991), Barbara Morgan (Ph.D,
 1994), Edward Schumacher (Ph.D. 1994), Xiaojiang Song (Ph.D., 1995) Eugene

Flaherty (Ph.D., 1997), Merri Lamonica (History, Ph.D. 1998), Jennifer Troyer (Ph.D., 1999), Jim Goodpasture (Accounting, 1999).

Masters Thesis Chairman:

Ellen Campbell (M.S. 1986), Mark Murphy (M.S. 1988), Yvonne Abel (M.S. 1989), Amy Gilley (M.S. 1993), Michelle Liddon (M.S. 1993), Roberta Kelley (M.S. 1995), Barbara Geelan (M.S. 1995), Doris Zweiner (M.S., 1996), Lehr Eliason (M.S. 2000), Steve Muri (M.S. 2000), Cheryl Henderson (M.S. 2002), Ningyan Gu (M.S. 2004).

Masters Thesis Committees:

Eric Cook (M.S. 1981), Matthew Addison (M.S. 1983), Jim Dawson (M.S. 1982), Jason Fink (M.S. 1995), Staci Kelly (M.S. 1997), Ely Friedman (M.S. 2003).

Extended Masters Paper Director:

Melayne Morgan (M.S. 1989), Carole Brinkley (M.S. 1991), Junling Hu (M.S. 1993), YueHong Yang (M.S. 1997) .

Extended Masters Paper Committee:

Cristopher Swain (M.S. 1992), Ankana Komanpichai (M.S., 1992), David Kuhlman (M. S. 1993), David Malone (M.S. 2000), Persephone Taylor (M.S. Health Policy Research, 2002).

UNDERGRADUATE STUDENT SUPERVISION:

Undergraduate Honors Thesis Chair: Lisa Foulke (B.A.1983), Maria Carr (B.S. 1987).

Undergraduate Honors Thesis Committee: Eric Traul (B.S. 1990), Mark Capran (B.S. Political Science 1991), Jennifer Jones (B.S. 1992). Mark Liu (B.S. Sociology 2000)

COURSES TAUGHT LAST TWO YEARS: (G = Graduate, U = Undergraduate)

# Applied Projects (M.S. Capstone)	(G)	ECO 5973
# Applied Microeconomics (M.S.)	(G)	ECO 5117
# Applied Microeconomics	(U)	ECO 3104
# Government Regulation of Business	(U)	ECP 4413
# Social Control of Business	(G)	ECP 5415
Economics of Health	(U)	ECP 3530
Economics of Health	(G)	ECO 5936

REFERENCES (upon request.)