

Svetlana Pevnitskaya

ADDRESS

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RESEARCH INTERESTS

Applied Microeconomic Theory, Auctions, Game Theory, Experimental and Behavioral Economics

ACADEMIC APPOINTMENTS

- Associate Professor of Economics, Department of Economics, Florida State University.
August 2011 – Present
- Director, XS/FS Experimental Social Science Laboratory, Florida State University, April 2011 – Present
- Research Partner, Institute for Energy Systems, Economics and Sustainability (IESES), Florida State University, 2009 – Present
- Assistant Professor of Economics, Department of Economics, Florida State University.
August 2005 – July 2011
- Invited Faculty. Summer Institute on Bounded Rationality in Economics and Psychology, Max Planck Institute, Jena, Germany. August 2005
- Visiting Assistant Professor of Economics. Department of Economics, University of Southern California. Fall 2004 – May 2005
- Visiting Scholar. Department of Economics, Ohio State University. October 2002 – June 2004
- Researcher. California Institute of Technology (Caltech). October 2001 – September 2002

EDUCATION

PhD., Economics, University of Southern California, 2002

Dissertation: Endogenous Entry in Auctions and Markets with Standards

Advisors: Thomas R. Palfrey and Richard H. Day

M.A., Economics, The Claremont Graduate University, 1996

Diploma, Mathematics and Economics, Russian Academy of Economics, 1993

REFEREED PUBLICATIONS

1. An Initial Implementation of the Turing Tournament to Learning in Two Person Games, with Richard McKelvey and Jasmina Arifovic, *Games and Economic Behavior*, 2006, 57, (1), 93-122
2. Survival Auctions, with John Kagel and Lixin Ye, *Economic Theory*, 2007, Vol.33, No1, pp.103-119
3. Endogenous Entry Equilibrium in First Price Private Value Auctions: An Experimental Study, with Thomas Palfrey, *Journal of Economic Behavior and Organization*, 2008, 66, 731-747
4. An Experimental Analysis of Indicative Bidding, with John Kagel and Lixin Ye, *Games and Economic Behavior*, 2008, 62, 697-721
5. Do Preferences for Charitable Giving Help Auctioneers?, with Mark Isaac and Tim Salmon, *Experimental Economics*, 2010, 13, 1, 14-44.
6. Behavior in a Dynamic Environment with Costs of Climate Change and Heterogeneous Technologies: an Experiment, with Dmitry Ryvkin, *Research in Experimental Economics*, vol. 14, Eds. Mark Isaac and Douglas Norton, Emerald Press.
7. Bidder Behavior in Sealed Bid Auctions Where the Number of Bidders is Unknown, with Mark Isaac and Kurt Schnier, *Economic Inquiry* (forthcoming)

WORKING PAPERS

8. Endogenous Entry in First Price Private Value Auctions: the Self-Selection Effect
9. Rewards and Punishments in Bargaining, with Dmitry Ryvkin
10. Locus of Control in Reward and Punishment Decisions, with Dmitry Ryvkin, 2010, *Journal of Economic Psychology*, revise and resubmit.
11. Polarized Demands for Public Goods and the Generalized VCM, with Mark Isaac and Douglas Norton
12. Impact of Seller Reputation in Ascending Auctions, with Alexey Ravichev
13. Environmental context and termination uncertainty in games with a dynamic public bad, with Dmitry Ryvkin

WORK IN PROGRESS

14. Effect of Beliefs, Risk Preferences and Probability Perception on Bidding in Auctions (*revising previous version*)
15. Effect of Feedback in First Price Auctions, with Sean Collins (*draft*)
16. Experimental Study of Crime: the Robbery Game, with David Johnson
17. The Effect of Access to Clean Technology and Communication on Pollution Reduction: an Experiment, with Dmitry Ryvkin
18. A Study of Thoroughbred Auctions, with Caroline Betts and Ergin Bayrak
19. Detecting Preferences for Sources of Uncertainty in Financial Markets Experiments, with Elena Asparouhova, Soo Hong Chew and Jacob Sagi

TEACHING

Markets and Auctions (PhD), Florida State University (FSU)
 Experimental Economics (PhD), FSU
 Game Theory, FSU
 Microeconomic Theory II (PhD), FSU
 Intermediate Microeconomic Theory, FSU
 Experimental Economics Reading Group, FSU
 Mathematical Methods in Dynamic Economics (graduate), University of Southern California
 Intermediate Microeconomics, University of Southern California
 Microeconomics with Calculus, Ohio State University
 Intermediate Microeconomics, Ohio State University
 Economic and Social Forecasting, Uncertainty, Russian Academy of Economics, Moscow, Russia

HONORS AND GRANTS

Institute for Energy Systems, Economics and Sustainability (IESES) grant: “An Experimental Investigation of Economic Incentives of Policies, Institutions and R&D in Environmental Conservation, Sustainability and Renewable Energy,” PI, 2 years: 2009-2010, with Dmitry Ryvkin

IESES grant: “Political and economic institutions regarding siting of energy facilities: “Hold-out” and “NIMBY” problems, with concurrent developments in undergraduate education,” co-PI, 3 years: 2009-2011, with Mark Isaac, PI, and Douglas Norton

FYAP award, Florida State University, Summer 2006

LAS Dissertation Fellowship, USC, 2001

Edmund Muskie Fellowship, 1994 – 1996

Merit Scholarship, Russian Academy of Economics, 1989 – 1994

PROFESSIONAL ACTIVITIES AND SERVICE

Referee invitations from *American Economic Review*, *European Economic Review*, *Journal of Economic Behavior and Organization*, *Games and Economic Behavior*, *Review of Economic Studies*, *Bulletin of Economic Research*, *Experimental Economics*, *Journal of Public Economics*, *Economic Inquiry*

Member of American Economic Association, Economic Science Association (ESA), Econometric Society, European Economic Association

Advising

Graduate – Ph.D., Economics

David Johnson	FSU, committee Chair
John Jensenius	FSU, committee member
Wei-Shuin Chang	FSU, committee member
Sean Collins	FSU, committee member
Krista Jabs	FSU, committee member
Alexey Ravichev	USC, committee member
Yuri Marynets	USC, committee member

Graduate – MA

Gwendoline Courreges FSU, International Relations, committee member

Undergraduate

Robert White FSU, Economics and Mathematics, Honors thesis Chair
Winner of the FSU Honors Award

Matthew Kozak FSU, Economics, Honors thesis committee member

FSU Economics Department Service

- Member, Social Sciences Experimental Cluster Executive Committee, FSU, April 2011 – present
- Department of Economics Executive Committee, 2008 – 2009, 2011 - 2012
- Experimental Economics Cluster Recruitment Committee, 2006 – 2009
- Microeconomics Ph.D. Preliminary Examination Committee, 2006 – 2007, 2010 – 2011
- Experimental Social Science Cluster Preparation, 2005-2006
- Microeconomics Recruitment Committee 2005-2006

PRESENTATIONS

2011-2012

Game Theory Practice Meeting (Global and International Issues), UC Riverside;

2010-2011

Southern Economic Association meeting, Atlanta; Chapman University, invited speaker in the ESI/IFREE Lectures series, Orange; Florida Energy Systems Consortium Summit, University of Central Florida, Orlando; ESA World Meeting, Copenhagen

2009-2010

Louis-André Gérard-Varet conference in public economics, Marseille; ESA Meetings, Tucson; ESA International Meeting, Arlington; IESES seminar, FSU

2008-2009

Rationality, Behavior and Experiments Conference, Higher School of Economics (HSE), Moscow; Michael H. Rothkopf Memorial Conference, Penn State (invited speaker); Workshop on Economic Games and Mechanisms to Address Climate Change, MSRI, Berkeley (invited speaker); FSU workshop on Game Theory and Experiments; Hong Kong University of Science and Technology (HKUST), Department of Economics (invited), Hong Kong; ESA International Meeting, Caltech, Pasadena; Econometric Society Meeting, Carnegie Mellon University, Pittsburgh

2007-2008

University of Bielefeld, Bielefeld (invited); ASSA/Econometric Society Meeting, New Orleans; Exchange Mechanisms and Auctions: A conference in honor of Vernon L. Smith, (invited speaker) University of Arizona; CIREQ visitor (invited), Concordia University, Montreal; ESA International Meeting, LUISS, Rome

2006-2007

SAET meeting, Kos; SEA meetings, Charleston; INFORMS International meeting, Pittsburgh

2005-2006

International Conference on the Foundations and Applications of Utility, Risk and Decision Theory, LUISS, Rome; Summer Institute on Bounded Rationality, Max Planck Institute of Economics, Jena; University of Alaska, Anchorage

2004-2005

University of Arizona; Economic Science Association Meeting, Tucson; Max Planck Institute, Jena, Germany; University of Central Florida; Florida State University; Appalachian State University; Ohio University; Loyola Marymount University; University of Oklahoma; University of Southern California

2003-2004

Tow Conference on Auctions, University of Iowa (invited); Ohio State University, Department of Economics; International Industrial Organization Conference, Northwestern University & University of Chicago; University of Melbourne; Australian National University; CSIRO; North American Meeting of the Econometric Society (invited discussant), Purdue University, Department of Economics

2002-2003

Economic Science Association International Meeting, Pittsburgh; International Conference on Business; Ohio State University, Department of Economics

2001-2002

Ohio State University, Department of Economics; Texas A&M University, Department of Economics;
The Claremont Graduate University, Department of Economics; California Institute of Technology,
HSS; University of Southern California, Department of Economics

2000-2001

Economic Science Association Meeting, Tucson