

**TIM R. SASS**

**Personal:**

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Birthdate: December 28, 1956

**Education:**

A.B., Economics, University of California - Davis, Davis, CA, 1979.

M.A., Economics, University of Washington, Seattle, WA, 1981.

Ph.D., Economics, University of Washington, Seattle, WA, 1984.

**Fields of Specialization:**

Applied Microeconomics, Economics of Education, Industrial Organization, Public Choice

**Academic Appointments:**

Instructor 1980 - 1984

Department of Economics, University of Washington

Assistant Professor 1984 - 1987

Department of Economics, University of New Mexico

Visiting Assistant Professor 1987 - 1990

Department of Economics, San Jose State University

Assistant Professor 1990 - 1993

Department of Economics, Florida State University

Associate Professor 1993 - 2000

Department of Economics, Florida State University

Full Professor 2000 - present

Department of Economics, Florida State University

### **Honors and Awards:**

Meritorious Performance and Professional Promise Award, San Jose State University (1989, 1990).

Council on Research and Creativity Summer Research Award, Florida State University (1991, 1995, 2001).

Teaching Incentive Program Award for Teaching Excellence, Florida State University (1994).

### **Refereed Publications:**

“A Note on Optimal Price Cutting Behavior Under Demand Uncertainty,” 70 *Review of Economics and Statistics* 336-339 (May 1988).

“Agency Cost, Firm Size, and Exclusive Dealing” (with Micha Gisser), 32 *Journal of Law and Economics* 381-400 (October 1989).

“The Allocation of Resources by Voting” (with Yoram Barzel), 105 *Quarterly Journal of Economics* 745-771 (August 1990).

“The Economic Theory of Zoning: A Critical Review” (with J.M. Pogodzinski), 66 *Land Economics* 294-314 (August 1990).

“Legislative Majorities as Nonsalvageable Assets: Comment” (with David S. Saurman), 57 *Southern Economic Journal* 848-856 (January 1991).

“The Market for Safety Regulation and the Effect of Regulation on Fatalities: The Case of Motorcycle Helmet Laws” (with J. Paul Leigh), 73 *Review of Economics and Statistics* 167-172 (February 1991).

“Measuring the Effects of Municipal Zoning Regulations: A Survey” (with J.M. Pogodzinski), 28 *Urban Studies* 597-621 (August 1991).

“The Choice of Municipal Government Structure and Public Expenditures,” 71 *Public Choice* 71-87 (August 1991).

“Zoning and Hedonic Housing Price Models” (with J.M. Pogodzinski), 1 *Journal of Housing Economics* 271-292 (September 1991).

“Constitutional Choice in Representative Democracies,” 74 *Public Choice* 405-424 (December 1992).

**Refereed Publications (cont.):**

- “Mandated Exclusive Territories and Economic Efficiency: An Empirical Analysis of the Malt Beverage Industry” (with David S. Saurman), 36 *Journal of Law and Economics* 153-177 (April 1993).
- “The Theory and Estimation of Endogenous Zoning” (with J.M. Pogodzinski), 24 *Regional Science and Urban Economics* 601-630 (October 1994).
- “Advertising Restrictions and Concentration: The Case of Malt Beverages” (with David S. Saurman), 77 *Review of Economics and Statistics* 66-81 (February 1995).
- “Physician Ownership of Ancillary Services: Indirect Demand Inducement or Quality Assurance?” (with Jean M. Mitchell), 14 *Journal of Health Economics* 263-289 (October 1995).
- “The Voting Rights Act, District Elections, and the Success of Black Candidates in Municipal Elections” (with Stephen L. Mehay), 38 *Journal of Law and Economics* 367-392 (October 1995).
- “Scope of Practice Regulation: Physician Control and the Wages of Non-Physician Health-Care Professionals” (with Mark W. Nichols), 9 *Journal of Regulatory Economics* 61-81 (1996).
- “The Efficiency Effects of Exclusive Territories: Evidence from the Indiana Beer Market” (with David S. Saurman), 34 *Economic Inquiry* 597-615 (July 1996).
- “Affirmative Action, Political Representation, Unions and Female Police Employment” (with Jennifer L. Troyer), 20 *Journal of Labor Research* 571-587 (Fall 1999).
- “The Determinants of Hispanic Representation in Municipal Government,” 66 *Southern Economic Journal* 609-630 (January 2000).
- “The Changing Impact of Electoral Structure on Black Representation in the South, 1970-1996” (with Bobby J. Pittman, Jr.), 104 *Public Choice* 369-388 (September 2000).
- “Take My Course, Please: The Effect of the Principles Experience on Student Curriculum Choice” (with Gary M. Fournier), 31 *Journal of Economic Education* 323-339 (Fall 2000).
- “Motorcycle Helmet Laws and Motorcyclist Fatalities” (with Paul R. Zimmerman), 18 *Journal of Regulatory Economics* 195-215 (November 2000).
- “Minority Representation, Election Method, and Policy Influence” (with Stephen L. Mehay), 15 *Economics and Politics* 323-339 (November 2003).

**Refereed Publications (cont.):**

“The Competitive Effects of Exclusive Dealing: Evidence from the U.S. Beer Industry,” 23 *International Journal of Industrial Organization* 203-225 (April 2005).

“Charter Schools and Student Achievement in Florida,” 1 *Education Finance and Policy* 91-122 (Winter 2006).

**Non-Refereed Publications:**

“Demographic and Economic Characteristics of Nonbeneficiary Widows: An Overview,” 42 *Social Security Bulletin* 3-14 (November 1979).

“Review: T<sup>3</sup> Scientific Word Processing System, Version 2.2,” 26 *Economic Inquiry* 181-182 (January 1988).

“Review of 'Probabilistic Voting' by Peter Coughlin,” 78 *Public Choice* 202-204 (February 1994).

“Review of 'How Much is Your Vote Worth?: The Unfairness of Campaign Spending Limits' by Filip Palda,” 88 *Public Choice* 427-430 (September 1996).

“The Anatomy of Political Representation: Direct Democracy, Parliamentary Democracy and Representative Democracy” in *The Elgar Companion to Public Choice*, edited by William F. Shughart and Laura Razzolini. Cheltenham: Edward Elgar, 2001.

“Mandated Exclusive Territories: Efficiency Effects and Regulatory Selection Bias” (with David S. Saurman) in *Advances in Applied Microeconomics*, vol. 10, edited by Michael R. Baye and Jon P. Nelson. Stamford, CT: JAI Press, 2001.

“Review of 'Dangerous Democracy: The Battle Over Ballot Initiatives in America' by Larry J. Sabato, Howard R. Ernst and Bruce A. Larson,” 114 *Public Choice* 494-498 (March 2003).

“The Anatomy of Political Representation” in *The Encyclopedia of Public Choice*, edited by Charles K. Rowley and Fritz Schneider. Dordrecht: Kluwer Academic Publishers, 2003.

“Review of 'Voices of Europe: Citizens, Referendums and European Integration' by Simon Hug,” 116 *Public Choice* 471-475 (September 2003).

**Papers Under Review:**

“The Effects of NBPTS-Certified Teachers on Student Achievement” (with Douglas Harris).  
Initial submission January 2007. Revision resubmitted to *Journal of Policy Analysis and Management*, January 2008.

“Teacher Training, Teacher Quality and Student Achievement” (with Douglas Harris).  
Initial submission February 2007. Revision resubmitted to *Journal of Public Economics*,  
March 2008.

**Working Papers:**

“Classroom Peer Effects and Student Achievement” (with Mary Burke), February 2006.

“Value-Added Models and the Measurement of Teacher Quality” (with Douglas Harris),  
April 2006.

“What Makes for a Good Teacher and Who Can Tell?” (with Douglas Harris), July 2007.

“School Accountability and Teacher Job Changes” (with Li Feng and David Figlio),  
November 2007.

“Going Beyond Test Scores: Evaluating Charter School Impact on Educational Attainment  
in Chicago and Florida” (with Kevin Booker, Brian Gill and Ron Zimmer), March 2008.

“Teacher Quality and Teacher Mobility” (with Li Feng), March 2008.

**Work in Progress:**

“Alternative Certification and Teacher Quality.”

“The Inter-temporal Stability of Teacher Effect Estimates” (with J.R. Lockwood and Daniel  
McCafferty).

“Vouchers and Special Education: An Evaluation of Florida's McKay Scholarship Program.”

**External Grants:**

Spencer Foundation grant for “Charter Schools and Student Achievement in Florida,” May  
2002 - January 2003. Award amount = \$21,400.

U.S. Department of Education, Institute for Education Sciences grant (co-PI with Douglas  
Harris) for "Assessing Teacher Effectiveness: How Can we Predict Who Will be a High-  
Quality Teacher?" September 2004 - August 2008. Award amount = \$978,698.

**External Grants (cont.):**

National Board for Professional Teaching Standards grant (co-PI with Douglas Harris) for "National Board Certification in Florida: Does it Make a Difference in Student Achievement?" September 2005 - May 2006. Award amount = \$208,220.

U.S. Department of Education, Institute for Education Sciences grant (co-PI with Li Feng) for "The Effects of Teacher Preparation and Professional Development on Special Education Teacher Quality." August 2007 – July 2010. Award amount = \$640,044.

**Professional Presentations:**

*Conferences:*

American Economic Association, American Education Finance Association, Association for Public Policy and Management, Illinois Economics Association, Lincoln Institute of Land Policy T.R.E.D., National Bureau of Economic Research Education Group, National Bureau of Economic Research Summer Institute, Public Choice Society, Southern Economic Association, University of Georgia Conference on Voting Rights, Western Economic Association

*Invited University and Professional Presentations:*

Clemson University, Federal Trade Commission, Naval Postgraduate School, Stanford University, Tulane University, University of Florida, National Academies of Science

**Courses Taught:**

Microeconomic Principles, Intermediate Microeconomics, Social Control of Business (undergraduate and graduate), Industrial Organization (undergraduate and graduate), International Trade, Applied Microeconomics (undergraduate and graduate).

**Professional Service:**

Referee for: *American Economic Review, Contemporary Economic Policy, Economic Inquiry, Economic Journal, Educational Evaluation and Policy Analysis, Education Finance and Policy, Education Next, Quarterly Journal of Economics and Business, Journal of Economic Education, Journal of Economic Studies, Journal of Housing Economics, Journal of Industrial Economics, Journal of Law and Economics, Journal of Planning Education and Research, Journal of Policy Analysis and Management, Journal of Regional Analysis and Policy, Journal of Risk and Insurance, Public Choice, Regional Science and Urban Economics, Review of Economics and Statistics, Review of Regional Studies, Social Science Quarterly.*

External reviewer for tenure and promotion candidate at the University of Connecticut, 1996.

**Professional Service (cont.):**

Reviewer for National Science Foundation grant proposal, 2002 and 2008.

Reviewer for Smith Richardson Foundation grant proposal, 2006.

**Non-Academic Positions:**

Federal Summer Intern 1979

Social Security Administration, Office of Research and Statistics

Analyzed survey data on the status of nonbeneficiary widowed women.

Research Analyst 1980

California Department of Water Resources

Conducted a demand study of urban water use in Southern California.

Research Assistant 1982 - 1984

Assistant to Keith Leffler

Provided computational assistance in antitrust consulting matters.

Economic Consultant 1985 - present

- Analyzed competitive structure of the long distance telephone market in New Mexico
- Provided expert testimony in antitrust litigation involving the effects of physician control of health insurance on competition in the health care market.
- Analyzed damages in patent infringement litigation in the motorcycle market.
- Conducted an analysis of the economic impact of proposed changes in rules governing the licensure of interior designers in Florida.
- Constructed survey questionnaire and used resulting data to determine equity value generated by promotional efforts of beer wholesalers.
- Prepared position paper on vertical control of beer distributors in South Africa.
- Analyzed impacts of lifting container-size restrictions in the Florida beer market.
- Analyzed damages in patent infringement litigation in the stored-value card market.

**References:**

Professor David Figlio, Department of Economics, University of Florida, Gainesville, FL  
32611 (352) 392-0147

Professor Barry Hirsch, Department of Economics, Georgia State University, Atlanta, GA  
30302 (404) 413-0880

Professor David Macpherson, Department of Economics, Florida State University,  
Tallahassee, FL 32306 (850) 644-3586